

Dickman Supply completes external improvements

On the heels of completing a new training facility for customers and the latest design center for new home buyers and remodelers in 2006, Dickman Supply, 1991 St. Marys Ave., completed a matching external improvement in 2007. Along with a fresh coat of paint, the grounds were professionally landscaped, and the addition of landscape lighting has created an outdoor showroom to allow customers to view the variety of lighting techniques available to enhance the outside of their office or home, adding value through high curb-appeal.

President Tim Geise and Vice President Doug Borchers have submitted the following report:

In 2007, Dickman Supply continued to be the area's leader in aiding businesses and accountants with the sometimes complex task of understanding the requirements of the Energy Policy Act of 2005 (EPAAct) in order to realize substantial tax savings for their companies. Our lighting consultant, Tim Bickel, continues to provide our customers guidance, documentation and expertise in the EPAAct regulations to insure they not only receive the significant tax deductions available from our government, but also the maximum continued future energy savings from their facility's lighting systems. His work has assisted numerous area businesses in achieving hundreds of thousands of documented tax deductions and future energy savings, while at the same time upgrading the quality and



Borchers



Geise

output of the lighting in their facilities.

Another area that grew significantly in 2007 was in the area of energy savings on motors, particularly on air compressor motors in factories. By adding variable speed technology, Tom Wellman helped many area businesses save energy and increase the life of their compressors with these inverter drives.

At Dickman Supply we also increased our staff throughout 2007 to meet the growing diversity in the needs of the marketplace, bringing on board several successful individuals from various industries and backgrounds to enhance both our internal operations and our expertise for our customers.

Over the past several years, Dickman has enjoyed growth in virtually all aspects, including not only expanding our staff but also our service territories. Looking forward into 2008, Dickman growth plans include a sizable facility expansion in Greenville and also additional complementary product lines that have been requested by our customers. We remain fully committed to being on the leading edge of our industry and also earning continued business from each of our customers, by continually

seeking out the latest technological advancements, legislations and trends to pass along to them. Our goal is to continue to exceed the needs and expectations of area businesses with exemplary order fulfillment, technical solutions and educational opportunities that will help keep them on the leading edge.

President Tim Geise would like to thank all Dickman personnel and customers for their contributions in 2007 and pledges continued support to all our customers in 2008 and beyond.



Photo provided

DICKMAN SUPPLY completed its outdoor showroom in 2007.

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